

Romain RESSE

Education and Credential

2010 **Master degree in Computer Science**, EISTI (became CY Tech in 2021), France
2019 **Project Management Professional Certification (PMP)**, Project Management Institute, USA

Professional experience

- 05/2024-current **RRC E.I., France / CEO**
Personal freelancing company in France. IT Consulting and Project Management.
- Creation of RRC E.I. in 2024 to handle several freelance projects in France
 - Acting as a consultant or project manager for IT & Cloud related projects
- 09/2021-current **Suzhou Shiaisai New Materials Co. Ltd., China / IT Manager & EMEA Business development**
Yarn and fabric manufacturer for the automotive industry.
- Manage the whole company IT: ERP, CRM, Mail, Fileserver, Cloud & manufacture IoT
 - Business development in EMEA region
- 09/2021-12/2023 **IT innovation speaker on MBA programs for several universities in China / Guest Speaker**
- Subjects: How new technology are reshaping the hospitality industry / Tech giant's innovation vs startup innovation or the innovation dilemma / etc...
- 11/2018-11/2023 **Gamify, China & Japan / China Country Manager**
Revolutionizing fan engagement on events with our SaaS. Seed backed startup.
- Establish and manage the company in the APAC region: Structuration, Market fit, Capital, Infrastructure, Localization, Legal...
 - Evangelize the Gamify SaaS solution among a large number of stakeholders including governments, VCs, startups communities, associations, corporations & on local Social Medias
 - 40+ POCs launched with 90% conversion in China and Japan
 - Gathered and managed an "early team" of 8 members
- 11/2014-09/2021 **Export Japan Co. Ltd., Japan / IT Manager**
Web services, localization consulting and mobile applications.
- Product management of the QR Translator solution: Improvement, development, backlog and product strategy planning for Japanese and overseas markets
 - QR Translator related projects leader: Visually impaired People, RWC2019...
 - Mobile applications development team leader: PMP, Scrum, distributed IT team of 2 to 20
 - Management and maintenance of web application and digital solution projects
 - IT department and team supervision: IT strategy, deployment, multiple-client projects
 - Overview of the whole IT infrastructure: GCP, AWS, fileserver, Bare-metal&cloud servers, VPN
- 11/2014-07/2016 **PIJIN Co. Ltd., Japan / Business Developer**
Editor of the QR Translator solution. Subsidy of Export Japan Co. Ltd.
- Build the foundation of international business development processes & CRM
 - Expansion of QR Translator solution from Japan to Overseas: HK, China, India, Europe...
- 07/2007-12/2016 **Électricité Informatique Électronique (EIE), France / CEO**
Electrical and computing networks specialized company.
- Creation of EIE in 2007, sold in 2017
 - Sales Revenue 2013: 1,35M €
 - Supervision of up to 35 employees
 - Customers: EIFFAGE, INEO, Microsoft, SADE Telecom, French Government
 - Company development and administration
 - Sales: Customer relationship, promotion, sales presentation
 - HR: recruitment, payroll, time & activities
 - Administrative management: contracts, administrative process, suppliers
 - Business monitoring: quotation, invoice, project monitoring & management
 - IT consulting division started in late 2012, helping former clients with their IT systems (SAP, Salesforce, Netsuite, mostly ERP and CRM)
- 05/2010-07/2012 **Logica, France / IT Consultant**
IT Projects management and consulting.
- Harmonie & Prévadiès Mutuelles – 6 Months: Leading French mutual insurance companies
 - Supervision of data migration during the merge of 2 companies
 - Management of 8 insurance administrative staff, based in Nancy, France
 - Calculation of Health insurance contribution deltas & qualification of anomalies
 - Transfer of monitoring tools from Excel to Access & processes standardization

Information systems Engineer Resume Management and Consulting, PMP certified

- Chorus – First Minister Services – 7 Months: French government CRM, the biggest information system deployed in France at the time
 - Management of data migration: Data entry and control, Workshops with final users
 - Training and assistance of administrative users
 - SAP CRM Support LVL2: LVL1 anomalies qualification, response, LVL3 raise if needed
 - User assistance monitoring: Deployment planning & On site assistance of key users
- Allianz – 2 Months: Leading European insurance company
 - Supervision of user acceptance tests of AriaWebR web application on HPQC
 - Write, import and execute user acceptance tests
 - Anomalies monitoring with technical support
 - Update of existing workflows
- La Poste – 12 Months: The French mail company human resources information systems
 - Supervision of HRAccess7 & Horoquartz user acceptance tests on HPQC
 - Design and approval of interfaces between HRAccess7, Horoquartz and legacy softwares iGeode and HRAccess payroll
 - Training and assistance of HR key users: training materials, functional support
 - Deployment of the system in France: Orleans, Lyon, Paris, Strasbourg

06/2009-10/2009

Osaka Prefecture University, Japan / Engineer internship

- Development of PHP questionnaire information system to improve students' learning skills and teachers' educational skills for the university, teamed up with a Japanese student
 - Definition of needs according to professors, students and administration of Osaka Prefecture University
 - OCR Data input & Visual graph reporting interface & Database set up

2005-2007

FORCLUM (EIFFAGE Group), France

- Short Term Contracts between summer 2005 and 2007, making electrician job

Skills

Languages

French: native language, English: fluent (TOEIC: 830), Japanese: fluent, Mandarin: intermediary, German: basic.

Computer

Windows, MacOS, Linux, Office, MsProject, HPQC, SAP CRM, HRAccess7, Horoquartz, AriaWebR
Systems Analysis and Design, Mobile project management, enterprise IT infrastructure design and management
Network: TCP/IP, IPsec, ActiveDirectory, T/Funnel, VPN, Cloud, GCP, AWS, Infrastructure

Management

Company's Strategic and operational management: company creation, strategic decisions, business plan
Projects and processes management: scope / planning / budget, PMP certified practitioner (20,000h+ experience)
Information treatment systems management: functional & technical specifications, testing
Development and deployment of application: ERP, BPM, CRM, EAI, SAP, SOA, GED, ECM

Insurance

Project management on Casualty, Health, Retirement fields - Deployment of specific mutual insurance solutions

Human Resources

Contracts, Payroll, Resources planning's, active HR management, Recruitment, Growth

Certifications

Project, Program, Process management: Project Management Professional PMP
Cloud: Alibaba cloud certificates on security, SaaS, PaaS, Elastic compute, Machine Learning, Kubernetes
Data: Big Data platforms, archives, database, datawarehouse, datalake, S3
Course completion: data ingestion, observability, Splunk, Elastic stack Kibana/ElasticSearch, AWS security, instance, Agile

Extracurricular activities

- ✓ Sports: tennis, badminton, rugby, boxing, gym and work out
- ✓ Travels: Japan, Thailand, Hong Kong, Taiwan and around Asia, United States, Canada, Europe, Africa
- ✓ Company and project management, Start-up enthusiast, PMP
- ✓ Watches and Timepieces collector
- ✓ International driving license with local licenses in France, Japan and China
- ✓ La French Tech Tokyo community initiator 2014-2016
 - ✓ Animate the French start-up community in Japan
 - ✓ Facilitate relationships with French Business organizations: CCIFJ, UBI France, Universities...
 - ✓ Improve the visibility, the cooperation and the exchanges within the French start-up